

Best play on NR price upcycle

- Expect a strong 3Q26 net profit of THB0.8b on a q-q flat sales volume and higher ASPs for natural rubber
- STA is Thailand's best play to maximize the NR price upcycle
- BUY STA to timely capitalize on global NR upcycle and oil price uptrend with a revised TP of THB27

Greater benefits from NR price uptrends to continue

We forecast STA's net profit to stay strong in 2H26 into 2027, projecting a quarterly net profit of THB0.7-0.8b a quarter, slightly lower than the 2Q26 peak earnings of THB895m. Key driver are the high-for-longer natural rubber (NR) price trend and the high ASP for gloves thanks to the spike in the oil-driven NBR price, a substitute for NR, and the intense NR supply reduction as a result of the impact of super El Nino.

Dipping sales volumes but higher ASPs

While we expect sales volumes for both NR and gloves to decline from 2Q26 peaks, due to the El Nino-hit tight NR supply, we think the sustained high NR price and sufficient productions should allow STA to greatly enjoy the price upcycles in 2026-27. GPM is projected to soften q-q to 9%, down from 9.3% in 2Q26, on the rising NR cost despite the higher ASP. In 3Q26, EUDR NR sales volume is projected to increase from 17.4kt in 2Q26 to 35kt in 3Q26E, enhancing GPM as the GPM for EUDR NR will be 0.1% pts higher than other NR products.

Expect 3Q26 net profit at THB0.8b (-10% q-q)

We project 3Q26 net profit at THB0.8b, down slightly from THB0.9b in 2Q26 but up from a net loss of THB842m in 3Q25. NR net profit should improve q-q on the q-q flat sales volume for NR at 355kt but a higher ASP from USD2.16/kg in 2Q26 to USD2.2/kg in 3Q26, rising to USD2.4/kg in 4Q26. Glove net profit will decline q-q due to the q-q lower sales volume 8.3b pieces, down from 8.6b pieces in 2Q26 while ASP for gloves would dip from USD22.96 per 1,000 pieces (ptp) to USD22ptp in 3Q26. Utilization rates will remain at 51%, flat q-q, for NR but drop to 75% from 77.6% in 2Q26 for gloves.

STA a profit maximizer in upcycle vs NER a profit optimizer

Unlike NER whose selling price strategy will be a 6-month lock-in in advance, STA will sell its NR mostly 2 months in advance, leaving majority of NR sales volume linking with the NR spot prices. Hence, during the NR price upcycle, STA normally could maximize profits while in NR price downturn STA will face higher losses, similar to what happened in 2025 booking quarterly losses in 2Q25-4Q25.

Best play on NR price upcycle in 2026E-27E

Maintain BUY and lifted TP from THB23 to THB27 as we raised our 2027E P/E from 11x to 13x to reflect the higher-for-longer rubber price uptrend. As Thailand's largest NR producer and exporter, STA is Thailand's best play on the NR price upcycle that we think will prolong to 1H27 on the consequence of the drought caused by Super El Nino.

Analyst

Suwat Sinsadok, CFA, FRM, ERP
suwat.s@globlex.co.th,
+662 687 7026

ESG Rating : AAA

CG Rating : ▲▲▲▲▲

BUY

Target Price 12M (THB)	27.0
VS. BB Consensus TP (%)	+15.4%
Share Price (THB)	21.4
Upside/Downside	+26.2%

Share Data

Market Cap (THB m)	32,870.4
Par (THB)	1.00
Free Float (%)	55.51
Issued shares (m shares)	1,536

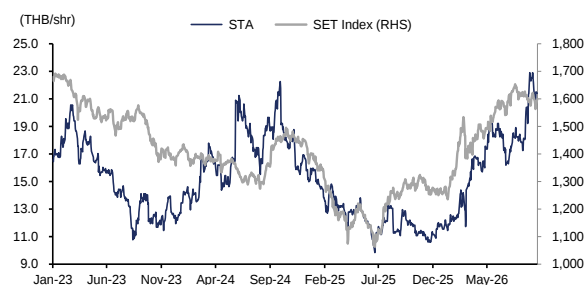
Financial forecast

YE Dec (THB m)	2025	2026E	2027E	2028E
Revenue	113,478	142,995	148,581	153,808
Net profit	(1,266)	2,952	3,215	3,592
Core net profit	(1,266)	2,952	3,215	3,592
vs Consensus (%)		2.6	14.3	7.8
Net profit growth (%)	(175.8)	333.2	8.9	11.8
Core net profit growth (%)	(175.8)	333.2	8.9	11.8
EPS (THB)	(0.82)	1.92	2.09	2.34
Core EPS (THB)	(0.82)	1.92	2.09	2.34
Chg from previous (%)		0.00	(0.00)	0.00
DPS (THB)	0.50	0.96	1.05	1.17
P/E (x)	(14.81)	11.14	10.23	9.15
P/BV (x)	0.39	0.65	0.63	0.61
ROE (%)	(2.55)	5.98	6.26	6.74
Dividend yield (%)	4.10	4.49	4.89	5.46

Source: Financial Statement and Globlex securities

Share Price Performance (%)

	1M	3M	6M	YTD
Stock	15.59	17.49	29.52	76.23
Market	18.33	17.55	17.80	40.13
12M High/Low (THB)				23.5 / 11.2



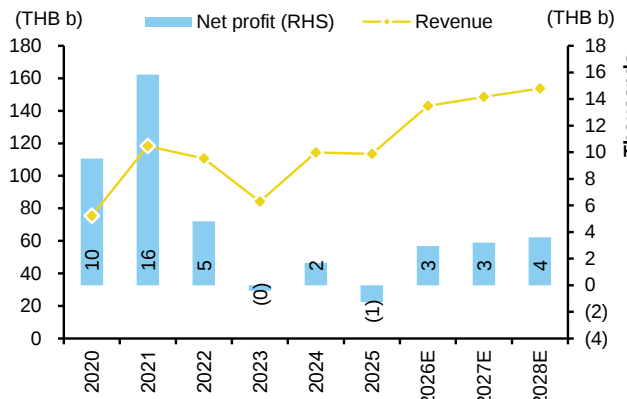
Major Shareholders (%) as of 22 Apr 2026

Sri Trang Holding Co., Ltd	22.41
Dr. Viyavood Sincharoenkul	8.66

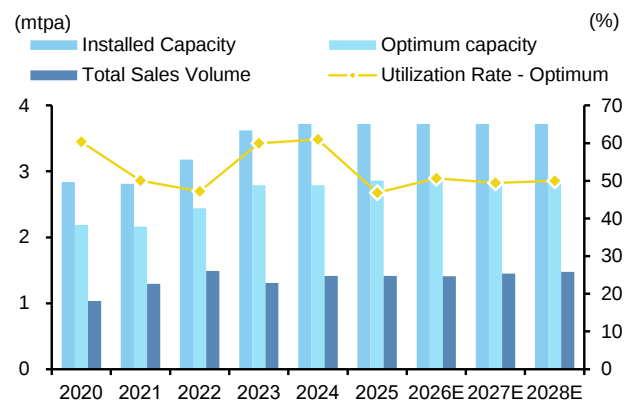
Company Profile

The Company operates a fully integrated natural rubber supply chain business in many countries. The business starts from upstream business by engaging in rubber plantation in Thailand, midstream business by processing and distributing natural rubber products which are TSR, RSS, and Concentrated Latex, and downstream business to produce and distribute gloves as well as finished goods namely hydraulic hoses.

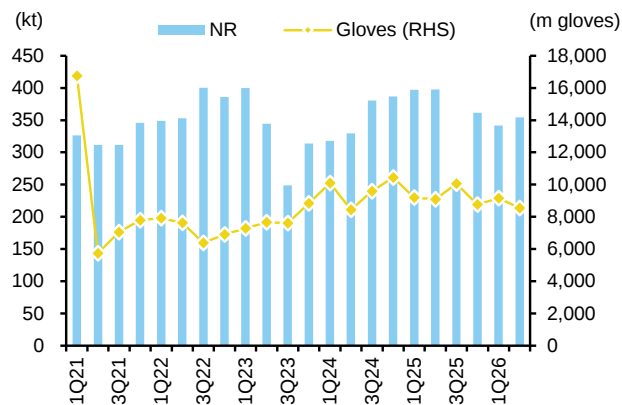
Source: SETSMART, SET

Exhibit 1: Net profit vs revenue

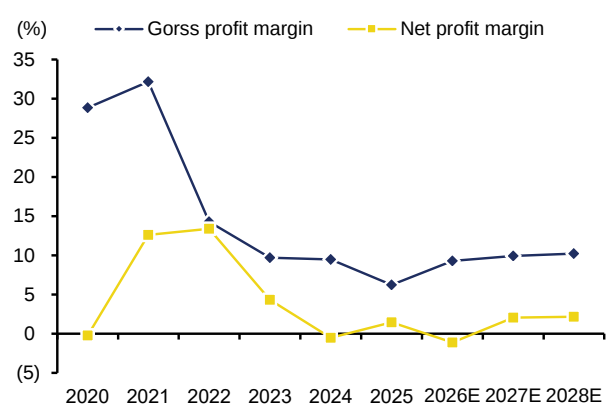
Sources: STA; Globlex Research

Exhibit 2: Capacity and utilization rates

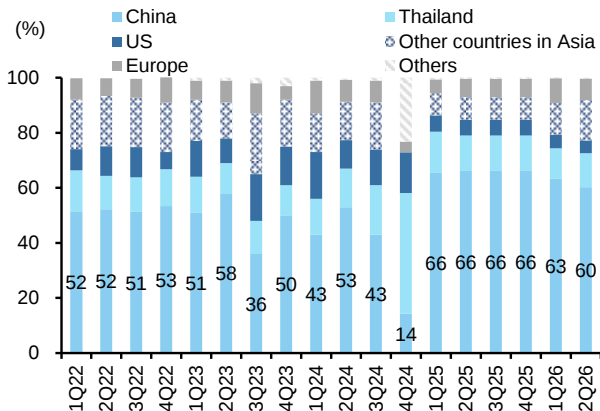
Sources: STA; Globlex Research

Exhibit 3: NR and glove sales volume

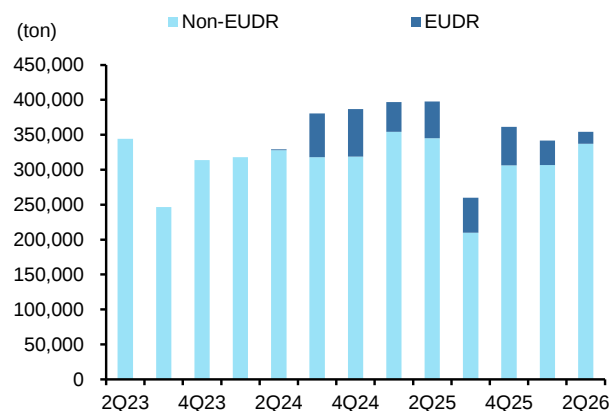
Sources: STA; Globlex Research

Exhibit 4: GPM vs NPM

Sources: STA; Globlex Research

Exhibit 5: NR sales volume breakdown by market

Sources: STA; Globlex Research

Exhibit 6: NR sales volume (EUDR vs non-EUDR)

Sources: STA; Globlex Research

Exhibit 7: 1y natural rubber price trend



Sources: Trading Economics

Exhibit 8: 10y natural rubber price trend



Sources: Trading Economics

Balance sheet (THB m)					
Year ending Dec	2024	2025	2026E	2027E	2028E
Current assets					
Cash & ST investment	7,921	5,266	11,675	21,489	31,910
Account receivable	11,606	9,295	6,384	3,359	227
Inventories	41,072	31,454	38,964	40,190	41,456
Others	3,986	2,679	3,376	3,508	3,632
Non-current assets					
Net fixed assets	48,374	45,507	44,794	43,913	42,863
Others	18,250	19,563	19,563	19,563	19,563
Total Assets	131,208	113,765	124,757	132,022	139,651
Current liabilities					
Account payable	5,014	3,912	4,846	4,998	5,156
ST borrowing	33,971	20,644	20,644	20,644	20,644
Others	775	753	949	986	1,020
Long-term liabilities					
Long-term debts	20,106	21,137	28,137	32,137	36,137
Others	1,646	1,114	1,114	1,114	1,114
Total liabilities	61,513	47,559	55,689	59,879	64,071
Paid-up capital	1,536	1,536	1,536	1,536	1,536
Retained earnings	25,827	22,910	25,094	26,833	28,818
Others	23,724	23,765	23,823	23,881	23,939
Minority interest	18,608	17,994	18,614	19,894	21,287
Shareholders' equity	69,695	66,205	69,067	72,144	75,580

Key ratios					
Year ending Dec	2024	2025	2026E	2027E	2028E
Growth (y-y%)					
Sales	35.8	(0.8)	26.0	3.9	3.5
Operating profit	89.8	(48.0)	141.8	13.6	5.9
EBITDA	2,754.2	(140.3)	522.6	20.6	7.0
Net profit	484.6	(175.8)	333.2	8.9	11.8
Core net profit	484.6	(175.8)	333.2	8.9	11.8
EPS	484.6	(175.8)	333.2	8.9	11.8
Core EPS	484.6	(175.8)	333.2	8.9	11.8
Profitability (%)					
Gross margin	12.9	10.4	11.9	12.5	12.8
Operation margin	6.0	3.1	6.0	6.5	6.7
EBITDA margin	2.5	(1.0)	3.4	3.9	4.1
Net margin	1.5	(1.1)	2.1	2.2	2.3
ROE	3.3	(2.5)	6.0	6.3	6.7
ROA	1.4	(1.0)	2.5	2.5	2.6
Stability					
Interest bearing debt/equity (x)	0.8	0.6	0.7	0.7	0.8
Net debt/equity (x)	0.7	0.6	0.5	0.4	0.3
Interest coverage (x)	4.0	2.3	5.7	5.8	5.7
Interest & ST debt coverage (x)	0.2	0.2	0.4	0.4	0.5
Cash flow interest coverage (x)	(0.1)	0.3	0.0	0.1	0.1
Current ratio (x)	1.6	1.9	2.3	2.6	2.9
Quick ratio (x)	0.5	0.6	0.7	0.9	1.2
Net debt (THB m)	46,157	36,515	37,106	31,292	24,871
Activity					
Asset turnover (X)	0.9	0.9	1.2	1.2	1.1
Days receivables	30.2	33.6	20.0	12.0	4.3
Days inventory	124.7	130.1	102.0	111.2	111.2
Days payable	16.5	16.0	12.7	13.8	13.8
Cash cycle days	138.3	147.7	109.3	109.3	101.6

Profit & loss (THB m)					
Year ending Dec	2024	2025	2026E	2027E	2028E
Revenue					
Cost of goods sold	(99,593)	(101,713)	(125,996)	(129,961)	(134,057)
Gross profit	14,781	11,765	16,999	18,620	19,751
Operating expenses	(7,973)	(8,226)	(8,443)	(8,897)	(9,451)
Operating profit	6,807	3,539	8,556	9,723	10,300
EBIT	6,807	3,539	8,556	9,723	10,300
Depreciation	(3,959)	(4,685)	(3,712)	(3,881)	(4,050)
EBITDA	2,848	(1,146)	4,844	5,842	6,250
Non-operating income					
Other incomes	422	909	331	422	422
Other non-op income	696	(253)	156	346	636
Non-operating expense	(1,721)	(1,512)	(1,494)	(1,676)	(1,808)
Interest expense	(1,721)	(1,512)	(1,494)	(1,676)	(1,808)
Other non-op expense	0	0	0	0	0
Equity income/(loss)	99	88	99	99	99
Pre-tax Profit	2,343	(1,914)	3,936	5,033	5,600
Extraordinary items	(163)	508	(364)	(539)	(614)
Current taxation	(510)	140	(620)	(1,279)	(1,393)
Net Profit	1,670	(1,266)	2,952	3,215	3,592
Core net profit	1,670	(1,266)	2,952	3,215	3,592
EPS (THB)	1.09	(0.82)	1.92	2.09	2.34
Core EPS (THB)	1.09	(0.82)	1.92	2.09	2.34

Cash flow (THB m)					
Year ending Dec	2024	2025	sta	2027E	2028E
Operating cash flow					
Net profit	1,670	(1,266)	2,952	3,215	3,592
Depre. & amortization	3,959	4,685	3,712	3,881	4,050
Change in working capital	(13,969)	12,110	(4,165)	1,857	1,934
Others	(446)	241	(639)	(822)	(880)
Investment cash flow	(8,157)	(5,617)	(4,063)	(4,047)	(3,905)
Net CAPEX	363	(1,818)	(3,000)	(3,000)	(3,000)
Change in LT investment	(7,646)	(1,906)	0	0	0
Change in other assets	(874)	(1,894)	(1,063)	(1,047)	(905)
Free cash flow	(16,942)	10,153	(2,203)	4,084	4,791
Financing cash flow					
Change in share capital	802	(614)	678	1,337	1,451
Net change in debt	744	(447)	0	0	0
Dividend paid	(1,536)	(768)	(768)	(1,476)	(1,607)
Others	14,278	(1,915)	12,107	6,475	(36,544)
Net cash flow	(2,655)	6,409	9,814	10,420	(31,910)

Per share (THB)					
EPS	1.09	(0.82)	1.92	2.09	2.34
Core EPS	1.09	(0.82)	1.92	2.09	2.34
CFPS	4.00	2.13	4.74	5.45	5.88
BVPS	33.26	31.39	32.85	34.02	35.35
Sales/share	74.46	73.88	93.10	96.73	100.14
EBITDA/share	1.85	(0.75)	3.15	3.80	4.07
DPS	1.00	0.50	0.96	1.05	1.17
Valuation					
P/E (x)	16.64	(14.81)	11.14	10.23	9.15
P/BV (x)	0.54	0.39	0.65	0.63	0.61
Dividend yield (%)	5.52	4.10	4.49	4.89	5.46
Dividend payout ratio (%)	92	na	50	50	50

SRI TRANG AGRO-INDUSTRY (STA TB) | THAILAND / SET / AGRIBUSINESS
ESG Analysis

ESG Assessment	SET ESG	Bloomberg
Environment STA promotes sustainable natural rubber production through responsible sourcing, traceable supply chains, and climate change mitigation initiatives. The company continues to improve energy efficiency, expand renewable energy use, reduce greenhouse gas emissions, and strengthen water and waste management while supporting sustainable rubber plantations and biodiversity conservation.	AAA	6.17
Social STA works closely with smallholder rubber farmers to improve livelihoods through sustainable agricultural practices, technical support, and fair procurement. The company also prioritizes employee health and safety, human capital development, and community engagement through education, healthcare, and local development initiatives.		6.52
Governance STA maintains strong corporate governance through independent board oversight, enterprise risk management, anti-corruption policies, and transparent ESG reporting. Sustainability is embedded across the value chain through responsible sourcing, human rights due diligence, and compliance with international sustainability standards.		5.36
Overall CG Score: Excellent (5-star) CAC: Certified		6.02

Bloomberg ESG scores reflect FY2025 data (latest available). SET ESG Rating as of April 2026 (Globlex Research). CG rating reflects 2025 Thai IOD survey. SET ESG Rating as of 9 January 2026.

Sources: SET, Thai IOD, CAC, Bloomberg, Globlex Securities Research

SET ESG Ratings 2025 | Thai Listed Companies

As of 9 January 2026

Ratings: AAA (90-100)							
AAV	ACE	ADVANC	AJ	AMATA	AMATAV	ASW	AWC
BAM	BANPU	BAY	BBGI	BBL	BDMS	BEM	BGC
BGRIM	BJC	BKIH	BPP	BTG	CENTEL	CKP	CPALL
CPF	CPAXT	CPN	CRC	DITTO	EASTW	FPI	FPT
GLOBAL	GPSC	GUNKUL	HANA	HENG	HMPRO	III	ILM
IVL	KBANK	KCG	KJL	KKP	KTB	KTC	LH
LOXLEY	MAJOR	MBK	MC	M-CHAI	MFEC	MTI	NER
NOBLE	OR	ORI	OSP	PB	PLANB	PR9	PSH
PTG	PTT	PTTEP	PTTGC	RATCH	S	S&J	SABINA
SAT	SC	SCB	SCC	SCG	SCGP	SIRI	SJWD
SKY	SNP	STA	STECON	STGT	SVOA	TEAMG	TEGH
TFMAMA	THCOM	TISCO	TMT	TOA	TOP	TPBI	TTA
TTB	TTW	TVO	VNG	WHA	WHAUP		
Ratings: AA (80-89)							
ADB	AKP	AOT	AP	ASK	ASP	AURA	BCH
BLA	BRI	BTS	CBG	CIVIL	CK	CMAN	COLOR
COM7	DMT	DRT	EGCO	EPG	ETC	GFPT	GULF
HTC	ICHI	ILINK	IT	ITTHI	JMART	KCE	KUMWEL
LHFG	MINT	MODERN	MOSHI	MSC	MTC	NVD	NYT
PCC	PRM	PSL	QTC	RBF	SA	SAWAD	SCCC
SCGD	SELIC	SFLEX	SHR	SMPC	SNNP	SPALI	SPI
SSP	SUTHA	SYNEX	TASCO	TCAP	TCMC	TGH	THANI
TIPH	TKS	TLI	TOG	TPAC	TPIPP	TSC	TU
UAC	UBE	VIH	WICE	XO	ZEN		
Ratings: A (65-100)							
AEONTS	ALLA	ALT	ALUCON	BA	BH	BLC	CFRESH
CHAO	CHASE	CHG	CM	CPL	CREDIT	ERW	GABLE
HARN	HUMAN	INSET	IRC	ITC	JMT	KSL	M
MALEE	MGC	MOONG	NEO	PHOL	PLUS	PM	PPS
PQS	PROUD	PRTR	PSP	Q-CON	QLT	SAK	SAPPE
SCAP	SEAFCO	SEAOIL	SENA	SENX	SGC	SICT	SITHAI
SKR	SNC	SPC	SSSC	SYMC	TAN	TBN	TGE
THANA	THIP	THREL	TPA	TPCS	TQM	TRU	TWPC
UPF	UPOIC	VIBHA	WPH				
Ratings: BBB (50-64)							
AKR	ASIMAR	CSC	J	LEO	MEGA	NL	PRIN
SE	SO	SPRC	SUN	TMILL	TSTH	WP	YUASA

The information appearing in this document aims only at providing information to investors. It is neither investment advice nor legal opinion. The Stock Exchange of Thailand (SET) shall neither be responsible for authentication of information nor other usages to serve any specific purpose. In addition, SET shall not be responsible for any damage caused by using, referring to, or publicizing some parts or all of the information in any form whatsoever. Moreover, SET reserves the rights to change, amend, adjust or add either some or all of the contents of this document, including changing the SET ESG Ratings according to SET's criteria.

Source: SET ESG Ratings, Stock Exchange of Thailand (setsustainability.com). Ratings as of 9 January 2026. Only companies scoring 50 and above are assigned a rating. Covered company are Bold in letter.

GENERAL DISCLAIMER

Analyst Certification

Suwat Sinsadok, Register No. 020799, Globlex Securities Public Company Limited

The opinions and information presented in this report are those of the Globlex Securities Co. Ltd. Research Department. No representation or warranty in any form regarding the accuracy, completeness, correctness or fairness of opinions and information of this report is offered by Globlex Securities Co. Ltd. Globlex Securities Co. Ltd. Accepts no liability whatsoever for any loss arising from the use of this report or its contents. This report (in whole or in part) may not be reproduced or published without the express permission of Globlex Securities Co. Ltd.

RECOMMENDATION STRUCTURE

Stock Recommendations

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

- BUY:** Expected return of 10% or more over the next 12 months.
HOLD: Expected return between -10% and 10% over the next 12 months.
REDUCE: Expected return of -10% or worse over the next 12 months.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Sector Recommendations

- Overweight:** The industry is expected to outperform the relevant primary market index over the next 12 months.
Neutral: The industry is expected to perform in line with the relevant primary market index over the next 12 months.
Underweight: The industry is expected to underperform the relevant primary market index over the next 12 months.

Country (Strategy) Recommendations

Overweight: Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral: Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight: Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.